SAITUAL SREPORT



2020 DONATE LIFE ROSE PARADE FLOAT, "LIGHT IN THE DARKNESS," HONORED FIVE FLORIDA DONOR HEROES.



BETSY EDWARDS, CHAIRPERSON DONATE LIFE FLORIDA



"To plant a garden is to believe in tomorrow." -Audrey Hepburn

As I reflect on my more than three years of service as Donate Life Florida (DLF) chairperson, I think of a garden. Together, the DLF membership has planted many seeds-some of which already have blossomed and other seedlings yet to come. The beauty in educating our community on the importance of organ, eye and tissue donation is the endless impact on our community.

In 2019, DLF planted seeds in new and extraordinary ways. In fact, "Planting Seeds for Life" was the theme for DLF's National Donate Life Month driver license office fundraising campaign, which resulted in a record number of funds raised to benefit DLF's vital outreach. See page 24 for more information on this inspiring, award-winning campaign, led by DLF's Driver License Outreach Committee.

In late December, five organ and tissue donor families from throughout Florida, joined by DLF member program representatives, traveled to Pasadena, California, for the 131st Tournament of Roses Parade. See page 20 to read about how these five Florida families honored their loved ones as donor heroes and inspired America on New Year's Day.

As we transitioned into 2020, DLF and its member programs learned to navigate the world health crisis, COVID 19. Thanks to unified dedication of Florida's organ, eye and tissue recovery programs, we are pleased to share that the life-saving mission of organ, eye and tissue donation has continued despite the challenges of this pandemic. Organ procurement organizations and community partners have continued working together to save and improve lives through donation during this unprecedented time.

As my role of DLF chairperson comes to an end, I am excited to pass the baton to my fellow colleague and DLF's trusted vice chairperson, Ashley Moore. Many thanks to Ashley for her numerous contributions as vice chair. We look forward to her continued leadership in 2020-21 as DLF continues its mission to plant seeds through public education and grow Florida's life-saving organ, eye and tissue donor registry, currently ranked third largest state registry in the nation.

With humble regards,

Betsy Edwards

Ashley Moore | 2020-2021 CHAIRPERSON

Ashley is a manager in the public affairs department for the LifeLink Foundation in Tampa, Florida, and has served as the vice chair on the Donate Life Florida Board of Directors. She graduated from the University of Florida with a bachelor's degree in Advertising. She has fourteen years of marketing and social media experience, with twelve of them being in the field of donation. Ashley specializes in volunteer management, social media management, content creation and designs public education programs.









TABLE OF CONTENTS

- 4 Joshua Abbott Organ and Tissue Donor Registry
- 6 Making Life Possible
- **10** Education Programs
- 12 Driver License Office Outreach
- **14** Planting Seeds for Life
- **16** Community Events
- 20 Donate Life Rose Parade Float
- **22** Communications and Media
- 24 In The News
- 25 Social Networks
- **26** Fundraising and Giving
- **27** Board of Directors

JOSHUA ABBOTT ORGAN AND TISSUE DONOR REGISTRY

TOGETHER, WE'RE BUILDING A LIFE-SAVING LEGACY FOR OUR COMMUNITY

As of December 31, 2019, 11,069,884 individuals were enrolled in Florida's Joshua Abbott Organ and Tissue Donor Registry. This represents a 122 percent increase since July 2009 when the new registry was launched, and a 4.9 percent increase in 2019 when measured against the 10,523,193 registrants at the end of 2018.

Florida's organ, eye and tissue registry is named for Joshua Abbott, the recipient of a lung transplant who passed away in 2006. Abbott's story so moved the Florida legislature that, in 2009, Florida's Agency for Health Care Administration chose Donate Life Florida to create a statewide donor registry to increase enrollment and educate Floridians about donation.

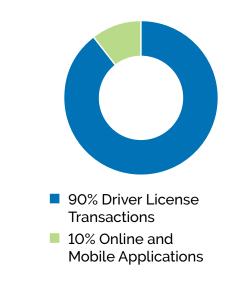




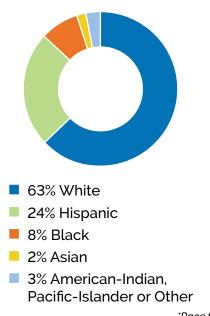




REGISTRATIONS BY SOURCE

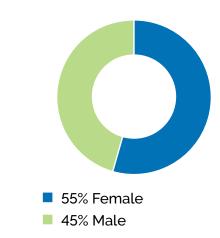


REGISTRATIONS BY RACE AND ETHNICITY *

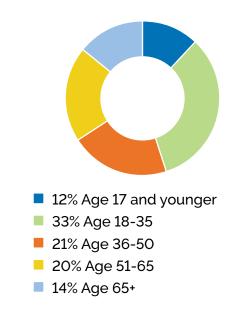


*Race field is optional

REGISTRATIONS BY GENDER



REGISTRATIONS BY AGE



 $oldsymbol{4}$

MAKING LIFE POSSIBLE

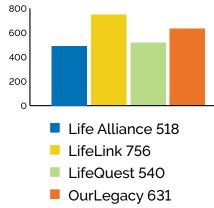
SAVING LIVES THROUGH THE MIRACLE OF ORGAN DONATION

The Joshua Abbott Organ and Tissue Donor Registry helps save lives. In 2019, nearly 40,000 lives were saved through organ transplants in the United States of America. Of those, 2,305 lives were saved by organs recovered in Florida.*

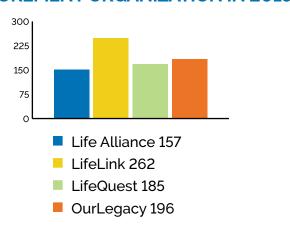
Each county in Florida has a federally designated organ procurement organization (OPO) to support families through the donation process and honor donor designations. The following data indicates lives saved through organs recovered by Florida OPOs in 2019. Saving lives is made possible through our partnership with Florida's OPOs in both community education and in stewarding the Gift of Life.

*Organ Procurement and Transplantation Network Data

ORGANS RECOVERED AND TRANSPLANTED IN 2019



ORGAN DONORS BY ORGAN PROCUREMENT ORGANIZATION IN 2019



ORGAN PROCUREMENT ORGANIZATION SERVICE AREAS





Together, we are sharing the life-saving mission of organ, eye and tissue donation in the community and making life possible for people like Nancy Burke.

On March 30, 1989, Nancy Burke, 28, gave birth to her first child, Sarah. A couple of months later, Nancy visited her cardiologist and learned that she had cardiomyopathy. The need for a heart transplant entered the conversation.

On November 10, Nancy experienced extreme fatigue. She was rushed to the Tallahassee Memorial Hospital Emergency Room, where she was listed three days later to await a transplant. Miraculously, Nancy received her heart transplant on November 20, one week after being listed.



Nancy wrote her first thank-you note to her donor family within six months.

"I didn't know how long my transplant would last," Nancy said. "There had been no long-term stories. If things went bad, what would I regret? I'd regret not reaching out to them."

Eight years post-transplant, Nancy wanted more children, and on March 24, 1997, Nancy and her husband, Kelly, welcomed their son, Ryan, into their lives.

Nancy and her donor family exchanged many letters. A relationship blossomed, and the two parties would alternate visits, developing a friendship that has lasted more than 25 years. Both families gathered in Louisiana in November 2019 and celebrated the 30 years of life her donor, Tammi Brubaker, has provided to Nancy.

"The fifth anniversary of my transplant seemed like a huge thing," Nancy said. "I never imagined 30 years, and it lasting this long."

However, on November 29, 2019, Nancy was listed at Jacksonville's Mayo Clinic Hospital to wait for her second heart transplant. She received her second heart on January 12, 2020.

"Donation is the greatest gift you can give someone," Nancy said. "It's the most selfless gift because you won't know the impact – where it goes, who it goes to. The ripple effect of that is greater than anything. It's the ultimate gift."

 $\mathbf{6}$

MAKING LIFE POSSIBLE

PROVIDING HEALING AND RESTORED VISION THROUGH TISSUE AND EYE DONATION

One registered donor can heal the lives of more than 75 people and can restore the sight of two through tissue and eye donation. Thousands have received precious gifts that eased pain, enabled healing, and restored vision. The data below recognizes Florida's 2019 tissue and eye donors who provided hope and healing to thousands through their gifts.



2,285

TISSUE DONORS GAVE HEALING AND MOBILITY THROUGH FLORIDA TISSUE BANKS IN 2019



6,964

RECOVERED EYE/CORNEA DONORS GAVE THE GIFT OF SIGHT THROUGH FLORIDA EYE BANKS IN 2019



55%

OF FLORIDA'S TISSUE DONORS

WERE REGISTERED



72%OF FLORIDA'S EYE DONORS
WERE REGISTERED







Tissue and eye donors touch the lives of thousands of individuals each year. This generous gift of healing and hope gives a new outlook on life for people like Geoff.

Geoff is an active guy who is always on the run. Whether he is running a marathon or one of his many business ventures, he is always on the move. A bout with shingles in his 40's barely slowed him down. While the lesions on his skin had faded, the virus continued to damage the layers of his cornea in his left eye—causing corneal thinning and scarring.

As his vision began to deteriorate, he had to give up on many of the activities he has always enjoyed. Skiing and back country trail running were impossible when he couldn't see the terrain clearly. He likened his vision to looking through a layer of Vaseline on his eye. A series of infections and a rapidly growing cataract accelerated his dire need for a cornea transplant.

Geoff received his new cornea thanks to the anonymous donation made possible by a family shortly after their loved one passed away. The cornea he needed to restore his sight was ready and available for him when he needed it most. Thanks to a donor, Geoff's vision is restored and has given him back the opportunity to keep running forward.

Geoff and his family are profoundly aware of the selfless decision the donor and their family made to make his vision possible and they are determined to pay it forward as registered organ, eye and tissue donors.

"I would like to thank the donor and the donor's family for having the foresight to realize they could impact someone else's life through the simple act of donation. Both my wife and I hope to be organ and tissue donors so that we too may be able to help someone someday."

FACE THE FACTS

DONATE LIFE FLORIDA EDUCATION PROGRAMS











MORE THAN
267,609
FLORIDIANS REACHED
THROUGH EDUCATION
AND OUTREACH EVENTS

POPULATIONS REACHED BY EDUCATION



- 37% General Community
- 22% Secondary/Elementary Education
- 21% Workplace Partners
- 15% Multicultural
- 5% Higher Education

LifeLink ORGANizer volunteers sharing donation education at the Fort Myers National Kidney Foundation Walk.

DRIVER LICENSE OFFICE OUTREACH

SAVING LIVES IN PARTNERSHIP WITH DRIVER LICENSE OFFICES

SAVE LIVES, SAY "YES"!

2019 STATEWIDE ORGAN DONOR REGISTRATION RATES



Saving lives is only possible in collaboration with front-line staff at driver license offices across the state of Florida. Nearly 90 percent of the Joshua Abbott Organ and Tissue Donor Registry comes from our partnership with tax collectors and the Department of Highway Safety and Motor Vehicles who work with their teams to grow the registry.

Floridans can now have a red heart placed on their driver license when registering as an organ, eye and tissue donor. Consider registering as a donor next time you renew your driver license. Don't forget to thank your clerk for the life-saving work they do every day.









NEARLY 90%
OF FLORIDA'S
REGISTRATIONS COME
THROUGH DRIVER
LICENSE OFFICES

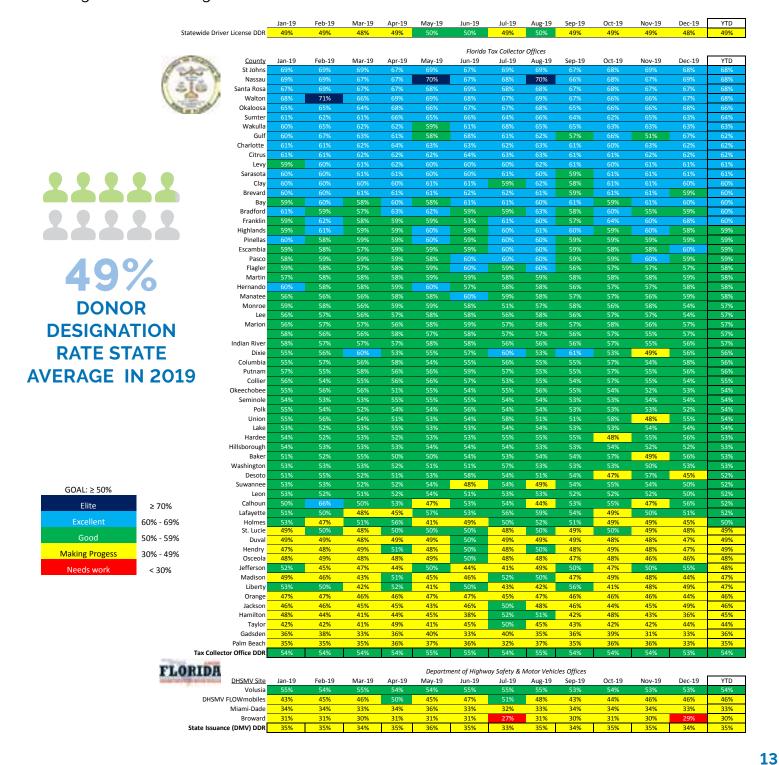


\$94,024

RAISED BY DRIVER
LICENSE OFFICES
ACROSS FLORIDA
THROUGH THE
2019 DONATE LIFE
MONTH "PLANTING
SEEDS FOR LIFE"

CAMPAIGN

Donor Designation Rate (DDR): The percentage of customers who say "yes" when asked, "Do you want to be an organ donor?" during a driver license transaction.



PLANTING SEEDS FOR LIFE

DRIVER LICENSE OFFICES RAISE SUPPORT FOR EDUCATION BY BUILDING UNIQUE AND INSPIRING TREES

From tiny seeds grow mighty trees. Often used as a symbol of hope in the organ and tissue donation community, trees were the center of Donate Life Florida's Annual Donate Life Month campaign. driver license offices raised vital support for donation education and created unique trees that inspired their community to register as life-saving organ, eye and tissue donors. More than 100 trees were entered into the "Best Tree Contest" for award consideration by the Donate Life Florida Board and the Facebook community.

\$94,024

RAISED FOR LIFE-SAVING ORGAN AND TISSUE DONATION EDUCATION, A 95% INCREASE OVER 2018

† 14,330

COMMUNITY MEMBERS CONTRIBUTED TO THE CAMPAIGN. **A 198% INCREASE OVER 2018**

OFFICES PARTICIPATED IN CREATING THEIR TREE OF LIFE AND RAISING SUPPORT

BEST TREE

Donate Life Florida Favorite:



Polk County Tax Collector Lakeland, Florida

BEST TREE

Facebook Favorite:



Lake County Tax Collector Leesburg, Florida



Brevard - Merrit Island



Collier - Naples



Kendall - Miami



Escambia - Warrington



Hernando - Spring Hill





Hillsborough - Plant City



Sarasota - Downtown

Levy - Bronson



Polk - North Ridge



Polk - Bartow



- 2. Miami-Dade \$10.001
- 3. Suwannee \$9.591
- 4. St. Lucie \$9,128
- 5. Collier \$5.084

DONATE LIFE AMERICA, PINNACLE AWARD RECIPIENT

"Planting Seeds for Life" received the 2020 Fundraising Program Pinnacle Award from Donate Life America. This campaign was a stand-out with high visual impact and exponential return in monetary support for organ, eye and tissue donation education. The Donate Life America Pinnacle Awards are a nation-wide recognition of programs successful in inspiring more people to register as organ, eye and tissue donors.



OUT AND ABOUT IN THE SUNSHINE STATE

DONATE LIFE FLORIDA COMMUNITY EVENTS





Life Alliance and Legacy Donor Services Foundation hosted the second Game of Life Kickball Tournament at Doral Meadows Park to kick off 2019 National Donate Life Month.







The 7th Annual Run 4-Life 5K Walk/Run brings together South Florida community members to celebrate, honor and recognize donor heroes, transplant recipients, and those waiting.







OurLegacy volunteers educate at the Tom Joyner Family Reunion—the nation's largest party for African American families.





Runners line up for the 10th Annual GR8 to DON8 8k Run for Organ Donation in Central Florida.

















Donor programs across Florida celebrate National Donate Life Blue & Green Day on April 16, 2019.

DONATE LIFE ROSE PARADE FLOAT

HONORING LOCAL DONOR HEROES AT THE 2020 TOURNAMENT OF ROSES, ROSE PARADE





The Donate Life Rose Parade float is the centerpiece of an annual national effort to reach a broad audience with the simple, life-giving message that organ, eye and tissue donation saves and heals lives. The theme for the 131st Rose Parade was The Power of Hope, and the 2020 Donate Life Rose Parade float, themed Light in the Darkness, highlighted the power of unity, light and love, as celebrated during Southeast Asia's Diwali, or the Festival of Lights, a celebration of light shining in the darkness.

Twenty-six organ, eye and tissue recipients or living donors were seated among the peacocks or walked alongside the float. Floral displays overflowed from intricate vessels, adorned with 44 memorial floral portraits, honoring the gift of life and light given by organ, eye and tissue donors. Five of those 44 portraits known as "floragraphs" were made in the likeness of donor heroes from Florida. The five donor families were able to help assemble the float and honor their loved one with America on New Years Day.

The Donate Life Float was given the Judges Award for outstanding float design and dramatic impact. As the world's most visible campaign to inspire organ, eye and tissue donation, the Donate Life Rose Parade float continued to inspire viewers to save and heal more than one million people in need of organ, eye and tissue transplants each year.

continued on page 22







MICHAEL BROWN Dignity Memorial

Michael Robert Brown, named after his dad, lived seven short weeks. His first smile, on the evening before he stopped breathing, told his parents that he knew he was loved beyond measure. Sadly, Michael stopped breathing while in the care of a babysitter when his mom was at work, as a possible Sudden Infant Death. Michael's family prayed for a miracle, but he was later declared brain dead, and his parents made the difficult decision of donating his organs and corneas. While Baby Michael became an angel in Heaven, his heart, liver and corneas helped several children whose families would not have to face the heartbreak of losing their child. To honor Michael's all too short life and his legacy of love, the Brown family volunteers regularly to share the importance of donation.



TULY GONZALEZ Legacy Donor Services Foundation

From an early age, Tuly was a very talented musician, playing multiple musical instruments, dancing, and acting. She excelled as a violinist, playing for the Greater Miami Youth Symphonic Orchestra, where she was even invited to play the famed Carnegie Hall in New York City. Tuly always looked for ways to help those in need. While still in high school, she organized a talent show to benefit the victims of Hurricane Katrina. raising over \$3,000 for hurricane relief. She later helped found the Just Relieve Foundation. She also gave music lessons to underprivileged children in her spare time. Just like a shooting star, lighting up the sky for a fleeting moment, Tuly passed away at the young age of 19. However, through her gift of donation, eight tissue recipients received life-saving transplants.

The Donate Life Float was given the Tournament of Roses Judges Award for the second consecutive year. This honor recognizes the float's outstanding design and dramatic impact—inspiring the judges and viewers to save and heal lives as registered donors.









DANNY PINO Life Alliance

Danny Pino was 19 years old when he was struck by a car while crossing a street in Tallahassee, Florida. He passed away seven days later on September 28, 2014. Danny's spirit and the mission he was born to serve lives on through all of us at PinoStrong, a foundation created with funds raised to bring him home. Danny was known for his loyalty, determination and compassion. He enjoyed playing baseball, from the time he was five, all the way to college. After high school, he was recruited to play baseball by the US Merchant Marine Academy in Long Island, New York. His ultimate dream, more than playing baseball, was to serve his country. Upon his death, he saved three lives, in his act of valor as an organ donor.



KAMDEN GABRICK LifeLink

Kamden "Kam" James Gabrick was a beautiful 3-year-old boy whose loving heart and infectious smile always found a way to bring people together. He lived with his mom and dad, Eileen and Jim, and puppy, "Daisy Bug." He loved to be outside, whether playing on his swing set, or splashing around in the pool. Kamden's favorite things included dinosaurs, sea animals, books, and his stuffed animal, Stitch. Kam's life was tragically cut short following a choking accident in 2018. Eileen and Jim chose to donate their son's organs in hopes that his beautiful light would continue on in others. Kamden saved two lives through his kidneys and liver. His parents find comfort in knowing Kamden's organ donation had an impact, not only on his two organ recipients, but also to his family.



SHAWN CARPENTER OurLegacy

Shawn Michael Carpenter was a typical teenager. At age 16, he enjoyed playing soccer, surfing at Cocoa Beach, working part-time, going to the movies, and spending time with friends and family. He was an only child, but never lonely. On September 2, 1990, he came in from the garage holding his head in severe pain and his parents called 911. His condition deteriorated and within 24 hours progressed to brain death on Labor Day. Shawn was a healthy teenager and his family had never discussed organ donation. He had a driver license but no "organ donation" designation. His parents struggled with the decision to donate organs without knowing their son's wishes, but they finally decided to say "yes" to donation, and Shawn helped s ave and heal lives through his organs and corneas.

IN THE NEWS

INSPIRING OUR COMMUNITY WITH THE GIFT OF LIFE

DONATE LIFE FLORIDA

SOCIAL MEDIA



Organ donor sister Jenna Rowland (C) and double-lung recipient Morgan Holbrook (L) were guests during a live interview on the Morning Show on WXJT in Jacksonville.

PRINT:

29 ARTICLES AND PLACEMENTS IN NEWSPAPERS AND MAGAZINES

TELEVISION:

24 TELEVISED BROADCAST STORIES AND INTERVIEWS

WEB:

42 WEBSITE ARTICLESAND PLACEMENTS

№ RADIO:

8 RADIO BROADCAST STORIES AND INTERVIEWS

FACEBOOK FANS:

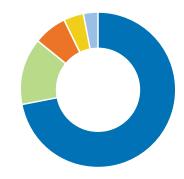
F 5,742

TWITTER FOLLOWERS:



The Donate Life Florida Social Media Committee helps grow the state donor registry through three major social media platforms—Facebook, Instagram and Twitter. In 2019, utilizing statistics, facts and storytelling the committee focused on increasing engagement, new followers and donor registation. In addition, the committee introduced a new strategy in recruiting volunteers throughout the state and inviting Facebook followers to create personalized fundraising pages to support Donate Life Florida's mission.

DONOR REGISTRIES BY SOCIAL PLATFORM IN 2019*



- 144 Facebook
- 27 Instagram
- 15 YouTube
- 9 Email
- 6 Twitter

*Registrants do not have to select how they heard about us when registering

385

DONOR REGISTRATIONS FROM SOCIAL MEDIA IN 2019



COMMUNITY MEMBERS CREATED FACEBOOK FUNDRAISING PAGES IN HONOR OF AN INDIVIDUAL OR IN CELEBRATION OF A LIFE MILESTONE

\$12,822

RAISED ON FACEBOOK THROUGH PERSONALIZED FUNDRAISING PAGES

ENGAGING CONTENT





FOLLOW US!

5,742 Followers
Facebook.com/DonateLifeFL

924 Followers
Instagram.com/DonateLifeFL

2,345 Followers
Twitter.com/DonateLifeFL

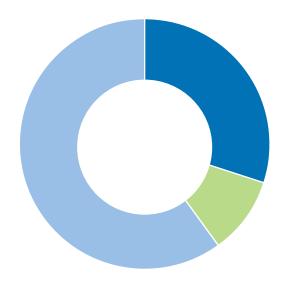
THE GIFT OF GIVING

8 BOARD OF 8 DIRECTORS

Your generosity makes life possible

Thank you for your generous support. Your gifts help Donate Life Florida educate the public about the life-saving benefits of organ, eye and tissue donation. Donate Life Florida is a non-profit 501(C)3 organization, dedicated to motivating Floridians to designate themselves as organ, eye and tissue donors. Your monetary donations are tax deductible to the maximum extent allowed by law. Seventy percent of our 2019 support came from people like you. The community can help support Donate Life Florida's educational programs through: tributes and memorials, gifts in lieu of flowers, and matching gift programs. To make a gift today, visit us online at DonateLifeFlorida.org

\$199,627 RAISED IN 2019



- 30% Donor Program Membership
- 10% Online and Memorial Donations
- 60% Public Donations at Driver License Offices



INCREASE IN DOLLARS
RAISED IN 2019



RECORD-BREAKING YEAR FOR DOLLARS RAISED BY DRIVER LICENSE OFFICES,

A 95%
INCREASE COMPARED TO 2018

CHAIRPERSON:

Ashley Moore, LifeLink of Florida

VICE CHAIRPERSON:

James Rosa, Lions Eye Institute for Transplant and Research

TREASURER:

Jessica Zayakosky, Legacy Donor Services Foundation

SECRETARY:

Cynthia Hacker, Life Alliance Organ Recovery Agency

EXECUTIVE DIRECTOR:

Christopher Carroll, Donate Life Florida

DIRECTORS:

Janna Aboodi, OurLegacy

Ruth Duncan Bell, MPA, LifeLink of Florida

Elizabeth Fout Buras, Florida Lions Eye Bank

Patricia Darrigan, Legacy Donor Services Foundation

Kathleen Giery, APR, CPRC, LifeQuest Organ Recovery Services

Jennifer Krouse, LifeLink Tissue Bank

DiAnn McCormack, CorneaGen

Sauntel Richardson, OurLegacy Tissue Bank

Louanne White, LifeNet Health of Florida

Jason Woody, Lions Eye Institute for Transplant and Research

YOUR PICTURE SAYS 1,000 WORDS



Your says even more!



Floridians can now place a **RED HEART on their license when** they register as a life-saving organ, eye and tissue donor. Earn this badge of honor when renewing your driver license.

VISIT OUR WEBSITE TO LEARN MORE ABOUT DONATE LIFE FLORIDA AND TO REGISTER AS AN ORGAN, EYE AND TISSUE DONOR.

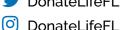
DonateLifeFlorida.org



DonateLifeFL



DonateLifeFL





P.O. Box 51772 Sarasota, FL 34232 1-877-FL-SHARE Fax: 941-906-1556